

# DELLISART

Hotel Management - Revenue Management - Remote Sales Services



[www.dellisart.com](http://www.dellisart.com)





## Dellisart is a leading Hotel Management company

We focus on major premium brands and our expertise is in Extended Stay and Limited Service properties.

- Our Executive team has XX years of “hand-on” experience within all departments with a focus on limited service and extended stay hotels.
- We manage like a boutique company focused on individual Owners’ objectives delivering the highest level of returns.
- Regular in-depth interaction between corporate staff and property management.
- We're committed to open and transparent communications with our owners.
- By working together, we ensure that our development and operations planning are well thought out and balanced to meet our owners' long and short-term financial goals.

Maintaining excellent client relationships are at the heart of who we are.

Honesty, transparency and solid communications are the pillars we manage by each and every day.

We are hotel owners as well, so our viewpoint and decision making are always what is best for the operation and the owner.





- Hotel Sales Max powered by Dellisart provides Sales services for hotel owners that do not have a salesperson or are in transition of hiring a salesperson.
- Hotel Sales Max is an effective, lower cost option than recruiting, hiring and training your own full-time salesperson for your hotel.



## **Pre-opening**

- Accounting & Financial Reporting
- Purchasing/Procurement
- Guest Satisfaction
- Sales & Marketing Support
- Benchmarking & Profit Improvement
- Preventative Maintenance
- Team Member Satisfaction

## **A team of professional experts**

- Multi levels of service
- Non-compete promise
- Certified by major brands: Hyatt, IHG, Radison, Wyndham, Choice



## **Permitting**

- Construction Management
- FF&E Purchasing and Installation
- Plan Development & Review
- Loan Draw Management
- Brand Inspections
- Proforma Modeling
- Market Analysis
- Brand Contract Negotiations



## ***HOTEL REVENUE* <sup>↑</sup>MAX**

Powered by **DELLISART**

### **How can we help your hotel drive a superior top line revenue with our revenue management program?**

- Dellisart Revenue Management will assume the role of revenue manager for your property and deliver superior top line performance with a myriad of tools and expertise to optimize rates and various revenue channels including OTA optimization.
- Dellisart Revenue Management will provide you with expert hotel revenue management advice, consulting and training in all areas of hotel revenue management.
- Our approach is that of flexibility, making our hotel revenue management strategy services a cost-effective, viable option for your hotel, not only in saving your thousands of dollars on fees, but also delivering increased topline revenue.

### **Why choose Dellisart to manage your hotel Revenue Management?**

- Expert, experienced Revenue Management team managed by Dellisart to deliver increased top line revenue for your hotel.
- Guarantee not to manage any other hotels in your comp set without your approval.
- Our Revenue Management services are customized for each hotel, and we never use a cookie cutter approach.
- We employ time tested proven strategies to produce superior results.
- We work as part of your team, driving revenue performance for your business.

### **For more information, please contact:**

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### **Connect with us on LinkedIn:**

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