

- Hotel Sales Max powered by Dellisart provides Sales services for hotel owners that do not have a professional-brand certified sales department for their hotel.
- Hotel Sales Max is an effective, lower cost option than recruiting, hiring and training your own full-time salesperson for your hotel.



Our Hotel Max Services:

- Our team is trained in hotel brand systems and works in tandem with the brand sales and revenue management teams
- They answer all RFPs for the hotel and work to secure and increase LNR accounts as well as National Accounts
- Will increase your top line with new accounts and working to increase current accounts working remotely
- Has access to your hotel's PMS system to view availability and understand need periods
- Responsible for prospecting and securing new group business as well as long term stay contracts where applicable
- Reporting of sales activity, business booked and regularly schedule sales meetings using a sales database that is shared with our clients



Hotel Sales Max Testimonial

I have had Hotel Sales Max in place for a year now and I am thrilled with the attention to detail from Dellisart's team and have seen an immediate increase in bookings, revenue and a much-improved response time for my clients and my hotel team.

The bottom line is, I have seen an increase in revenue quickly and their results are fantastic! Client: Mac T.

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